

Adjective Rating

RFID# NNG103411410

<i>Adjective Rating</i>	<i>Numerical Equivalent (%)</i>	<i>Definition</i>
Excellent	91-100	A comprehensive and thorough proposal of exceptional merit with one or more significant strengths. No deficiency or significant weakness exists.
Very Good	71-90	A proposal having no deficiency and which demonstrates over-all competence. One or more significant strengths have been found, and strengths outbalance any weaknesses that exist.
Good	51-70	A proposal having no deficiency and which shows a reasonably sound response. There may be strengths or weaknesses, or both. As a whole, weaknesses not off-set by strengths do not significantly detract from the offeror's response.
Fair	31-50	A proposal having no deficiency and which has one or more weaknesses. Weaknesses outbalance any strengths
Poor	0-30	A proposal that has one or more deficiencies or significant weaknesses that demonstrate a lack of overall competence or would require a major proposal revision to correct.

■ **Classify findings as strengths, weaknesses, significant strengths, significant weaknesses, and deficiencies**

- ☐ **Weakness** – a flaw in the proposal that increases the risk of unsuccessful contract performance
- ☐ **Significant Weakness** – a proposal flaw that appreciably increases the risk of unsuccessful contract performance
- ☐ **Deficiency** – a material failure of a proposal to meet a Government requirement or a combination of significant weaknesses in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level
- ☐ **Strength** (not in FAR/NFS) a proposal area that enhances the potential for successful performance or contributes toward exceeding the contract requirements in a manner that provides additional value to the government (this could be associated with a process, technical approach, materials, facilities, etc.).

Significant Strength (not in FAR/NFS) a proposal area that greatly enhances the potential for successful performance or contributes significantly toward exceeding the contract requirements in a manner that provides additional value to the government.

Enclosure
(2)